





# Portuguese Boutique Law Firm

#### **INDEX**

#### 03 About Bernardino, Resende E Associados BR Alliance

#### 05 Areas of Expertise

- · Banking and Insurance
- · Private Clients
- · Commercial Law, Corporate and M&A
- · Litigation and Arbitration
- · Air Law
- · Sports Law
- · Immigration and Foreign Citizens Law
- · lax
- $\cdot$  Real Estate, Construction and Environmental Law
- $\cdot$  Intellectual and Industrial Property
- · Public and Administrative Law
- · Insolvency and Restructuring
- · Health Care
- · Employment Law
- · Telecommunications and Information Technology

### 24 Our People

- Partners
- Lawyers
- · Lawyers Trainee
- · Of Counsels

#### 34 BR Alliance



BERNARDINO, RESENDE E ASSOCIADOS SOCIEDADE DE ADVOGADOS RL | LAW FIRM

# About Bernardino, Resende e Associados

BR provides legal services to domestic and foreign clients and considering our Law Firm's business across borders, we currently maintain several institutional connections with international associations of lawyers and Law firms abroad.

In Brazil, São Paulo, we have a permanent representation office, providing legal assistance to national and international clients who wish to develop business in Brazil and other Latin American countries.

Our office works with several languages, which are Portuguese, French, English, German and Spanish, both spoken and written.

#### **BR ALLIANCE**

BR, as part of its business across borders and while considering the necessity to provide legal assistance to national clients who are abroad, currently maintains partnerships with Law Firms from other countries, particularly in Germany, Angola, Brazil, China, EAU, Spain, Ghana, Netherlands, Luxembourg, Malta, Nigeria, Qatar, United Kingdom, Russia, Sweden, Ukraine and Vietname.

The strict selection of alliances and partnerships are made on the basis of the reputation in their country, their ability to conduct international transactions and their commitment to provide legal services in accordance with standards of high efficiency and quality.



# Areas of Expertise

# Banking and Insurance

The Law Firm supports its Clients while assisting in various banking operations, including the restructuring of bank liabilities, structured financing and finance organization (including provision of guarantees) and real estate credit.

Assistance in structuring and assembling of credit operations (loans) and debt restructuring, including project finance, in representation of large companies in national and international transactions.

Daily legal assistance to clients in the areas of insurance, insurance brokerage, also dealing in an integrated manner with contractual and fiscal aspects, as well as legal assistance involving supervising authorities, prudential and rules of conduct.

## **Private Clients**

BR is also dedicated to monitoring Private Clients issues, under family law and succession, especially in divorce procedures and regulating the exercise of parental responsibility, including following up on succession legal procedures, planning of succession and inheritance - tax, wills, donations, asset management, family companies, acquisition of nationality and legal residence rights.

Our Team is specialized in monitoring Private Client needs, gathering a team of Lawyers who practice in the areas of Litigation, Tax, Real Estate, Corporate and Labor Law.



# Commercial Law, Corporate and M&A

BR provides consultancy in a wide range of corporate legal operations and of current relevance to businesses, such as in the establishment of companies, regardless of its commercial legal type, as well as in drafting and amending by laws, transformation procedures, shareholder agreements and other corporate operations, particularly in advising the CEO and CFO in planning and implementing solutions and making appropriate decisions.

BR provides legal assistance in venture capital operations, advising Clients that prefer this alternative form of financing, assessing their eligibility, reporting to the competent supervision entities reports and communications, drafting of shareholder agreements, as a result of acquisitions and doing all the legal follow up operations regarding these procedures.

BR provides legal assistance in the corporate areas of:

- · Mergers, Acquisitions and Spin-offs of Companies;
- · Transfer of Assets;
- · Shareholder Agreements;
- · Corporate Governance;
- · Legal Liability of Partners, Managers and Administrators.

**BR** also provides legal assistance in various due diligences and preparing and drafting of commercial contracts, especially regarding distribution contracts, agency and franchising.



# Litigation and Arbitration

The Litigation and Arbitration Department of our Law Firm is dedicated to various areas of intervention: Pre-litigation, Civil Litigation, Commercial and Corporate, Labor, Criminal, Misdemeanor, Administrative and Tax.

**BR** provides legal assistance in claiming several types of credits arising from the provision of services or supply of goods from their Clients, aiming at a pre-litigation stage to recover overdue and unpaid credit, while making the follow up with the Clients regarding the elaboration of payment agreements.

**BR** is also dedicated in providing assistance in all kinds of means of Alternative Dispute Resolution ("ADR"), besides the judicial procedure, whether in advising and representing Clients in arbitrations and mediations, promoting and establishing arbitration in their contracts, as in the selection of Arbitration Centers.

**BR** provides support for the resolution of disputes to protect the rights of the Clients, providing legal action and support within the Portuguese courts and arbitrators.

Our Law Firm has a strong practical intervention in the courts, ensuring the monitoring on a daily basis of court cases entrusted by our Clients.



## Air Law

BR provides legal support in the aeronautical environment, particularly in the aviation transport sector and in the aviation legislation analysis, from advice on hiring, litigation or licensing of aircraft and aviation personnel ("flight crew licensing"), in national legislation environment or in European legislation environment (JAA-EASA) or another.

Our team can provide legal services in several areas, from airlines to aircraft owners and explorers, and our intervention may include:

- Preparation and negotiation of contracts of "wet and dry lease"; contracts for the purchase and sale of aircraft; maintenance contracts of aircraft; aircraft mortgages, among others;
- Study of regulations and legislation, including the issuing of legal opinions;
- Representation in litigation in court, arbitration and mediation.

# Sports Law

Sports Law is related to various practice areas of law connected to the sports phenomenon, such as labor law and litigation in the sports industry, trademarks, intellectual property, tax law, public law (competition law) among others.

BR has the experience and expertise to provide legal services to its clients in all matters related to issues of sport law, and regarding all business aspects related with sports (for example transfer of players, disciplinary procedures, analysis of appeals, etc.).

Our team can provide legal services in several areas, and our work can include:

- Sports Litigation;
- Commercial Sports Law;
- Tax Sports Law;
- Labor Sports Law;
- Discipline, competition and associations;
- Intellectual Property, Trademarks.



# Foreign Investment Desk

# Immigration and Foreign Citizens Law

Globalization is an inevitable phenomenon in the law of the universe.

BR provides legal advice to foreign clients in the areas of acquisition of nationality, entry and stay in the national territory, and also leaving the country; conditions of entry and stay of foreigners for short periods and also those who for economic reasons, family reasons or others, decide to establish themselves in the country. We also work in the area of the legal immigrant status and repression of illegal immigration (Immigration Law).

**BR** also provides legal services to the Sephardic Jews of Portuguese origin in obtaining nationality, as well as obtaining a Residence Permit for Foreign Investment Activity.

For this purpose, we have set up a "Foreign Investment Desk" ("FID"), with a specialized team, to provide personalized and integrated support in matters related to the legal regime of the residence permit for investment activity (especially directed to nationals of third countries, which allows to grant a residence permit by carrying out an "investment activity" in Portugal, which shall be maintained for a minimum period of five years).

It is, beyond any doubt, an extremely important measure that allows to attract direct foreign investment in Portugal, besides the tax regime for the non-habitual residents introduced in Portugal in the year 2009.



# Tax

BR Law Firm has significant experience in providing tax consultancy services with high accuracy, while providing the most innovative solutions to businesses and individuals, whether domestic or international, enabling our Law Firm to support our Clients in various jurisdictions where they develop their business, through a proactive approach in solving problems and with strict compliance to the ethical and professional deontological rules, allowing us to present to our clients appropriate solutions in accordance with the laws in force.

Our team operates primarily in the following areas:

- · Tax Process and Procedures;
- · Taxation of family heritage;
- · Taxation of Real Estate:
- · Taxation of individuals;
- · International Taxation;
- · Taxation in operations such as mergers and acquisitions, joint venture agreements, consortium and ACE's, corporate restructuring (mergers, Spin-Offs, exchanges of shares, joining partnerships and assets, etc.) and private equity structures.

BR has close ties and regional as well as international partnerships, with countries like Luxembourg, Germany and the Community of Portuguese Language Countries ("CPLP"), such as Angola, Brazil, Cape Verde, Mozambique, China and also Macau.



cisa de ser construída."

# Real Estate, Construction and Environmental Law

The Law Firm provides legal services in Real Estate Law, which cover several operations such as the purchase and sale of property, commercial leasing, property management and other property legal rights, licensing of various real estate projects, commercial and industrial, financing and real estate investment funds, Projects of National Interest (PIN) in real estate and tourism, planning, construction, environment, retail, urban rehabilitation and tourism.

Also in this field of law BR undertakes several due diligences, including regarding the creation of companies for the purpose of real estate investments.

In the environmental field, BR has intervened in the environmental licensing process and provides legal assistance on various types of industries.

In the tourism sector **BR** provides legal support on operations concerning touristic investments, accompanying the installation, management, use and operation of touristic enterprises.

# Intellectual and Industrial Property

BR provides legal support to companies in the areas of protection of intellectual property rights (Copyrights and other intellectual property rights), industrial property, data protection and electronic commerce (e-commerce).

## Public and Administrative Law

BR provides legal assistance to public and private entities in several areas of administrative law, particularly regarding the public sector; the organization and functioning of public bodies, including Parish Councils; Pre-contractual proceedings, including the preparation of their applications.

The Law Firm also provides legal assistance to private entities in preparing petitions and requests to the public authorities of Central and Local Government, making the follow up of the subsequent administrative phases, legal administrative procedures, administrative litigation and misdemeanor litigation, particularly involving environmental and construction issues, as well as in regulated sectors of activities.



O, RESENDE E ASSOCIADOS
DE ADVOGADOS RL I LAW FIRM

# Insolvency and Restructuring

Our Law Firm provides expert advice and assists companies in economic difficulties, or in imminent insolvency situations, under the new "Special Revitalization Procedure" ("Processo Especial de Revitalização"), company recovery procedure which was recently approved by the new Portuguese Insolvency and Corporate Recovery Code ("CIRE"), which provides a conciliation process for approval of corporate recovery plans.

Our team intervenes during all phases of the corporate Revitalization procedure, assisting the Company throughout the whole negotiation process, with their creditors and the Insolvency Administrator, with a view to concluding Agreements and the approval of corporate recovery plans, and subsequent court approval.

BR also provides special legal consultancy for companies in economic difficulties or imminent insolvency, under the new approved extrajudicial legal procedure ("Sistema de Recuperação de Empresas por Via Extrajudicial"), procedure that is mediated by "IAPMEI", The Portuguese Institute that supports small and medium sized Enterprises., with participation by creditors that represent at least 50 % of the company debts, in order to provide out of Court Agreements aimed to recover Companies in difficulties.

Our legal team is also able to analyze and assist in providing technical and financial solutions to support revitalization of small and medium sized enterprises ("PME"), advising on the use of public financial instruments, national and regional governmental approved funds ("Fundos de Revitalização e de Expansão Empresarial"), or special lines of credit supported by the State, that enable a faster and higher probability of success of corporate recovery operations.





## **Health Care**

BR provides legal assistance in Health Care Law, covering great areas of dogmatic law: Constitutional law, Administrative, Civil, Criminal and Labor Laws, Confidentiality and Data Protection and particularly the Ethics Committees, covering also multiple problematic areas, particularly legal liability, whether civil, criminal or disciplinary of doctors, nurses and other physicians. The Law Firm also provides assistance on contracts regarding the provision of health care and its legal system; Rights and duties of their clients/patients (with particular emphasis on issues regarding the rights of informed consent, refusal of heath care service, confidentiality and data protection, professional secrecy and others).

# **Employment Law**

BR provides legal assistance to companies in human resource management, individual hiring and contracts, including senior management, drafting, revision and analysis of employment contracts, legal opinions and working agreements, including the drafting and revision of all labor related documentation, such as internal regulations, restructuring, layoffs and company transfers of property, versatility and flexibility in hiring, monitoring of the workplace, discriminatory practices and representative structures of employers and employees.

Conducting and instructing disciplinary procedures, as well as inquiry procedures until their completion, with the possibility of any of the BR Lawyers to being designated as instructor.

- · Labor Litigation Intervention in the courts on behalf of companies and senior management in all kinds of legal actions, including labor misdemeanor;
- · Legal assistance on issues of safety, hygiene and health at the workplace, work accidents and occupational diseases:
- · Social Security: Framework of the existent legal systems;
- · Public and Regulatory Law (Public Sector).



# Telecommunications and Information Technology

The telecommunications and information technology industry is in constant development and transformation, where every day change and progress occur in a demanding context, with continuous technological revolutions, bringing new and different complexities in the legal framework and in the understanding of these activities.

It is an activity area where we deliver advice to companies and investors operating in the communication, telecommunications and information technology sectors, providing our Clients with a constant legal and transversal approach in legislative and regulatory matters, in which **BR** provides all the legal support needed in terms of preparation and negotiation of legal opinions, contracts, software licensing, online commerce (e-commerce), tender procedures, Data Centre (hosting, monitoring, administration), Disaster Recovery, cloud computing and web services, as well as in all branches of Law related to this activity, such as data and domain names protection and in the context of computer crimes, cybercrime, phishing, theft or manipulation of data and/or services through hacking or viruses, identity theft and banking or e-commerce fraud.



#### Estêvão Augusto Bernardino

Lawyer and founding partner of Bernardino, Resende E Associados.

Lawyer (1999 - until now).

Member of the Disciplinary Committee of the Portuguese Football Federation (November 2015 - June 2016).

CEO of CISF-Consulting and Integrated Solutions for Investment and Financial Services Ltd (since May 2012).

Chairman of the General Assembly of CNA-Corporate Finance, SA (May 2012 to December 2016).

Member of the Advisory Board of CNA-Corporate Finance, SA (since May 2012).

Chairman of the General Assembly of the Riding for the Disabled Barlavento Association (since 2007).

In-House Lawyer at the Restructuring and Insolvency Legal Department of the Portuguese bank "Millennium bcp" (2001-2004).

In-House Lawyer at the Legal Department of the Portuguese bank "Millennium bcp Investimento" (2000-2001).

Trainee Lawyer at the Legal Department of the Portuguese bank "Millennium bcp Investimento (1997-1999).

#### Areas of Expertise

Insolvency and Restructuring of Credits, Banking and Finance Law, Commercial, Corporate and M&A, Real Estate, Construction, Environmental Law, Private Clients, Air Law, Sports Law.

#### Academic

Law Degree from the Lusíada University of Lisbon Law School (1997).

Postgraduate Studies in Accounting and Finance for Lawyers at the "Instituto Superior de Gestão" (1999/2000).

Studies in Banking Law at the "Instituto de Gestão e Formação Bancária" (2002).

Advanced Training Course "The Court of Arbitration for Sport: Between Law and Practice" coordinated by Dr. Artur Flamínio da Silva and Daniela Mirante organized by UNIFOJ the Permanent Observatory for Portuguese Justice (CES-Centre for Social Studies, Laboratory associated with University of Coimbra (2016).

Post Graduate course in Sports Law at Universidade Católica Portuguesa (2016/2017).

He has also attended and participated on several courses and work seminars related to commercial, corporate, finance and real estate legal issues.

#### Languages

English, French and Spanish.

#### **Professional Associations**

Portuguese Law Bar Association.

Brazilian Bar Association - São Paulo Section.

#### Bibliography and Published Articles

2016 – A Bilateral Vision regarding relations between Portugal and Brazil - In "Livro Direito Empresarial Contemporâneo" – Publisher Almedina – Brazil.

2015 - Recovery and Insolvency of Companies in the Portuguese speaking countries (Lusofonia) - In Vida Judiciária.

2014 - Special Exporting Industries - Investing in Brazil - In Diário Económico.

2015 - Applied Business Law, Vol. I - Do Direito Empresarial - Publisher Almedina - São Paulo - Brazil.

2013 - Book of Foreign Investment Law in Brazil - Publisher Lumen Juris - Rio de Janeiro - Brazil.

# Legal advice and...



#### Patrícia Baltazar Resende

Lawyer and founding partner of Bernardino, Resende E Associados.

Lawyer (1997 - until now).

Guest Teacher at the Postgraduate Studies in Basic and Advanced Life Support at the São Francisco das Misericórdias Nursing School.

Vice-President of the General Assembly of the Riding for the Disabled Barlavento Association (since 2007).

In-House Lawyer at the Legal Department of the Portuguese private bank "Banco Espírito Santo Investimento" (2001-2006). She has also previously worked as an Insolvency Administrator (1997-2010).

#### Areas of Expertise

Litigation and Arbitration, Public and Administrative Law, Employment Law, Health Care, Private Clients, Sports Law.

#### Academic

Law Degree from Lusíada University of Lisbon Law School (1995).

Postgraduate studies in Corporate Legal Counselling at the "Instituto Superior de Gestão" (1998/1999).

Postgraduate Course in Advanced Studies in Labor Law at the Faculty of Law of Universidade Católica Portuguesa (2012/2013).

Master Degree (Curricular Phase) in Advanced Studies in Labor Law at the Faculty of Law of Universidade Católica Portuguesa (2013).

Advanced Training Course "The Court of Arbitration for Sport: Between Law and Practice" coordinated by Dr. Artur Flamínio da Silva and Daniela Mirante organized by UNIFOJ the Permanent Observatory for Portuguese Justice (CES-Centre for Social Studies, Laboratory associated with University of Coimbra (2016).

XX National Congress of Labor Law organized by Edições Almedina, Lda (2016).

She has attended and participated in several courses and work seminars related to various legal issues of labor, administrative law and health.

#### Languages

English, French and Spanish.

#### **Professional Associations**

Portuguese Law Bar Association.

Brazilian Bar Association - São Paulo Section.

Luso-Brazilian association of Labor Lawyers (JUTRA).

#### Bibliography and Published Articles

2016 - Women in Leadership - "When We Do, We do it well", in Magazine "Pontos de Vista".

2016 - Applied Business Law, volume II - Procedural law - Publisher Almedina - São Paulo - Brazil.

2012 - Labor Law and the Weakest Link - In Magazine "Pontos de Vista".

2012 - Changes to Labor Law ...and to mentalities - In Supplement "Qualidade & Inovação", Publico Newspaper.



#### Charif Haissam Aoude

Bernardino, Resende E Associados from 2008 to the present.

Lawyer (2011 to the present date).

Lawyer Trainee at Bernardino, Resende E Associados (2008 to March 2011).

#### Areas of Expertise

Litigation and Arbitration, Commercial, Corporate and M&A, Insolvency and Restructuring of Credits, Real Estate, Construction, Environmental Law, Immigration and Foreign Citizens Law.

#### Academic

He has attended for the period of one semester at the Law School of Universidad Cardenal Herrera-Ceu, in Valencia, Spain (2006).

Law Degree from the Faculty of Law of Universidade Católica Portuguesa (2008).

Attended the Seminar on "The Non Habitual Residents and Trusts – How to develop an opportunity", promoted by PWC in partnership with Abreu Advogados Law Firm and Universidade Catolica of Porto, Business School (January 2016).

III National Congress of the New Urban Property Rental Law, promoted by Debates & Discursos, Lda. (October 2016).

Conference on "Litigation Costs Account - Account in the Legal Enforcement Action - The Parties Litigation Costs ", promoted by Debates & Discursos, Lda (November 2016).

He has also attended and participated on several seminars and conferences related to commercial and fiscal legal issues.

#### Languages

English and Spanish.

#### **Professional Associations**

Portuguese Law Bar Association.

#### Bibliography and Published Articles

April 2012 – "Das cinzas poderá renascer um Fénix" - In Pontos de Vista Magazine. (Published Article on the new Insolvency and Corporate Recovery legal code)



#### Ana de Carvalho Bastos

Bernardino, Resende E Associados from 2016 to the present.

Secretary of the Board of the General Assembly of Exotikdetail, SA (since October 2016).

Acted as Legal Counsel in the Ministry of Planning and Infrastructures (2016).

Legal Adviser at the Costumer Management Center And International Relations of the Justice Institute for Financial and Property Management (IGFEJ) (May to December 2015).

Jurist at the Legal and Litigation Unit of the Justice Institute for Financial and Property Management (IGFEJ) (2013-2015).

Jurist at the National Road Safety Authority (ANSR) (2013).

Head of Staff of the Multidisciplinary Team at the Legal Department of the Security Information Technologies Unit (UTIS/DGIE) (2010 - 2013).

Jurist at the Financial and Property Management Department and Legal Department of the Penitentiary Services of the Ministry of Justice (2000 - 2010).

Association with various law firms (1997 - 2004).

Administrative Assistant / Jurist at Alfredo da Costa Maternity - Ministry of Health (1992 - 2000).

#### Areas of Expertise

Private Clients, Commercial Law, Corporate and M&A, Litigation and Arbitration, Public and Administrative Law, Telecommunications and IT and Air Law.

#### Academic

Law Degree from the Lusíada University of Lisbon Law School (1997).

Post-graduation FORGEP, Training Program in Public Management concluded at the National Administration Institute, I.P. (2011).

General Course on Security of Classified Information, conferred by the National Security Authority Autoridade Nacional de Segurança/Gabinete Nacional de Segurança (2014).

Project Management Course (INA), Management of Security of Information ISO 27001-27002 (INA) (2015).

III National Congress of the New Urban Property Rental Law, promoted by Debates & Discursos, Lda (October 2016).

Participation in various courses and work seminars relate to legal administrative, commercial, financial, public contract issues.

#### Languages

English, French.

#### **Professional Associations**

Portuguese Law Bar Association.



#### Beatriz Palma Vicente

Lawyer Trainee at Bernardino, Resende E Associados from September 2017 to the present.

Lawyer Trainee at Eduardo Serra Jorge & Maria José Garcia, Sociedade de Advogados (September 2016 to May 2017).

Member of the Support Office to the First Year at the Academic Association of the Faculty of Law of the University of Lisbon (2013/2014).

#### Academic

Law Degree from the Faculty of Law of the University of Lisbon (2017). She has also attended and participated on several seminars and conferences.

#### Languages

English, French, Spanish.



Ana Mendes Martins

Bernardino, Resende E Associados from 2008 to the present.

Of Counsel.

Senior legal Adviser of the Portuguese Bank "Banco Privado Português" - "BPP" (since 2009 to the present).

Senior legal Adviser of the Portuguese Bank "Banco Espírito Santo" - "BES" (since 2014 to the present).

#### Areas of Expertise

Civil and Commercial Litigation, Insolvency and Restructuring of Credits, Intellectual and Industrial Property Law, Copyrights and other related property rights, Competition Law.

#### Academic

Law Degree from the University of Lisbon Law School (1998).

Postgraduate studies in Securities Markets Law at the University Lisbon Law School (2009).

#### Languages

English, German and French.

#### **Professional Associations**

Portuguese Law Bar Association.

# ...litigation services.



José A. Marques Fernandes | Legal Advisor

Bernardino, Resende E Associados from 2008 to the present.

Currently performing duties of "Head of Legal Department & Compliance" of a prestigious multinational Pharmaceutical Company, one of the world leading companies in manufacture and marketing of generic drugs.

He has worked 18 years in the Direction of the Litigation Department, Direction of Contracting, Credit and Recovery Legal Department of the Portuguese bank, "Millennium bop".

He also provides general training in "Compliance Behaviour & Ethics", and leads the implementation of several Corporate policies and procedures, such as ABC & AML Policies; FCPA and UK Bribery Act.

#### Academic

Law Degree from the Faculty of Law of Lisbon Faculdade Direito de Lisboa (FDL) in 1993 specialized in the area of business law.

Postgraduate in Business Law at Instituto Superior de Gestão (Institute of Superior Management) (ISG) where he did various academic works in the areas of Tax, Economic and Banking, having published in 1997 the book entitled "Tudo o que deve saber sobre Cartões Bancários" ("Everything you should know about Bank Cards"), Publisher "Estar", sponsored by the weekly Economic Journal "Semanário Económico" and the Magazine "Exame" and "DECO" Consumer Defense.

Attended "Compliance Leadership Program" in INSEAD - Executive School em Fontainebleau (France).

He has attended several training courses, congresses and conferences on subjects related to Economic Law, Banking and Pharmaceuticals.

#### Languages

English, French and Spanish.

#### **Professional Associations**

Associazione Giuristi Europei;

ESCP Europe, Health & Pharmaceuticals.



#### Luis Eduardo Cachudo Nunes | Manager / Economist - Of Counsel

Insolvency Administrator (2002 to the present date).

Designated for several Processes of Insolvency and Corporate Recovery, regardless of activity sector and company size.

Business manager with experience in recovery, conversion, M & A and Debt Distress (2001 to the present date).

Director of Economics and Management section of the Portuguese Association of Engineering and Management Consultants (2004-2006).

FEACO - Member of the organizing committee of the General Assembly and International Conference - Lisbon (2002).

#### Areas of Expertise

Ilnsolvency, Restructuring and Business Recovery, Business Administration and Management, M & A, Debt Distress.

#### Academic

Degree in Economics from the Portuguese Catholic University (1992).

Degree in Business Administration from the School of Economics and Management (2001).

Training in Investment Strategies Asset Alocation and Selected Financial Products.

Technical Course in Investment Projects.

#### Languages

English, Italian, French.

#### **Professional Associations**

Portuguese Economist Bar Association.

APAJ - Portuguese Association of Legal Administrators.



## Rui Pereira Pina | Financial Consultant and Controller

Bernardino, Resende E Associados from 2012 to the present.

Financial Administrator at GRUPOVARIUS (since December 2015).

Audit and Strategy Director at SOKLINKER Angola (2014/2015).

Financial Consultant at CISF, Lda (since 2012).

Part-time Assistant Professor of Finance at the Management degree at Catolica Lisbon - School of Business and Economics (2000/2014).

Administrative and Financial Manager at Portugal Telecom - ACS - Health Care (2004/2009).

Investor Relations at Portugal Telecom (2000/2004).

Credit and Financial Markets Analyst, Corporate Account Manager and Credit Auditor at Barclays Bank PLC (1994/2000).

#### Areas of Expertise

DCF Calculations, Financial Statement Analysis, Credit Analysis, Financial Control and Audit, Statistics.

#### Academic

Degree in Management at Catolica-Lisbon Business School (1988/1994)...

Master in Business Administration, with a specialisation in Finance at Catolica-Lisbon Business School (1997/1999).

Post graduate course "Value Creation - Project Valuation and Risk at Catolica-Lisbon Business School (2001).

Post graduate course "Corporate Financing - Value Added Approach" at Universidade Nova de Lisboa (2002).

Post graduate course "Prospective Management - Strategy" at ISEG University Lisbon (2005).

Post graduate course "Advanced Financial Analysis & Valuation Modelling" at Euromoney Training, Prague - Czech Republic (2007).

Post graduate course - "Advanced Company Valuation & Financial Modelling" at Euromoney Training, London - UK (2008).

"Transactions with Foreign Countries", Portuguese Central Bank, Lisbon (2013).

#### Languages

English, Spanish.



# BR ALLIANCE

#### Angola Legal Desk

BR International Alliance brings together a Lawyer and an independent Law Firm of recognized merit, while maintaining total legal independence of their members, it's aim is to broaden the scope of intervention to a Global level, within the objectives and deontological local values, and principles that are commonly shared, which allows to provide high quality legal services.

BR is working with a local Law Firm in Angola, and with headquarters in Luanda with an extensive experience in the Angolan Market, which ensures the capacity to provide unique, local legal assistance to the Clients of "Bernardino, Resende E Associados, Sociedade de Advogados RL".

The partners of both Law Firms have signed a Cooperation Agreement, through which the Local Law Firm, ensures to provide local legal assistance to clients of BR, working together in a permanent partnership, which allows to provide specialized and high quality legal services, in various areas of Law and economic sectors of activity, thus seeking to respond to clients needs, within the highest standards of professional legal knowledge, regardless of the type of legal assistance required, project or investment in the country.

#### Practice Areas:

- Legal Services and Consulting
- Contracts & Agreements
- Business Strategy
- Foreigner Investment & Corporate Law
- Insurance
- Banking and finance
- Real estate
- Compliance
- Energy and Natural Resources Oil and Gas Mining, and other sources of natural energy
- Labor Law
- Litigation, Arbitration and Mediation
- Tax
- Intellectual Property
- Transportation Aviation, Maritime and Shipping Law



Vaz, Barreto, Shingaki & Oioli Lawyers | Brazil Legal Desk

Vaz, Barreto, Shingaki & Oioli Advogados, also known as VBSO Advogados, provides legal advice in all areas of Corporate Law, namely in matters involving Banking Law and Capital Markets, Corporate, Contractual, Tax, Business Litigation and Arbitration.

VBSO Advogados is recognized nationally and internationally, having achieved prominent positions in several national and international publications and rankings, such as Chambers Latin America, Legal 500 Latin America, Latin Lawyer, Best Lawyers, PLC Which Lawyer, Legal Analysis and Uqbar.

#### Managing Partner

Paulo Ruzisca Vaz José Barreto Netto Mário Shingaki Erik Frederico Oioli

#### Practice Areas:

- Capital Markets
- Banking Law
- Tax Law
- Corporate Law
- Mergers and Acquisitions
- Litigation and Arbitration
- Tax Litigation
- Contractual Law
- Infrastructure and Regulatory

www.vbso.com.br













# Bufete Díaz y Asociados | Spain Legal Desk

Bernardino, Resende E Associados from 2006 to the present.

BUFETE DÍAZ y Asociados is a Law Firm that integrates a team of Lawyers and other legal personnel who are specialized in different areas of Law.

The Law Firm acts in different administrative legal and judicial proceedings in Spain, Gibraltar and Morocco.

#### Managing Partner

Sebastian Díaz Ribes

#### Practice Areas:

- Comercial Law
- Maritime Port Transportation
- Urban Planning and Real Estate
- Labor Law and Social Security
- Tax Law and Tributary
- Industrial and Environmental Law

www.bufetediaz.com



Edyta M. Dorenbos | Tiburgo - The Netherlands Legal Desk

Bernardino, Resende E Associados from 2012 to the present.

#### Of Counsel.

Affiliated with European Banking Center, Tilburg School of Economics and Management (Tilburg University). Chartered Mediator and Arbitrator with the National Arbitration Court in Warsaw, Poland. Specialized in Arbitration, Alternative Dispute Resolution ("ADR"), Legal and Business Mediation. Recognised track record of negotiating in complex privatisation cases in Poland and Romania. Inter-jurisdictional Cooperation Coordinator and Official Representative for International Affairs of the National Arbitration Court in Warsaw. In charge of international case management system and of the specialized roster of Neutrals. Registered arbitrator in several Polish District Courts.

Panellist specialties: corporate and commercial; banking and finance.

#### Expertise

- International Business Law
- EU Private International Law
- Corporate Governance
- Banking and Finance
- ADR
- Boards of Directors
- Directors' Liability

#### Academic

Ph.D. in law and finance (in progress) at the Tilburg Law School.

MSC (Finance), Track: Financial Markets and Regulation, Duisenberg School of Finance, Amsterdam.

MSC (Master in International Finance), Track: Corporate Governance, University of Amsterdam.

MBA (Global Management), University of Washington, Seattle / ASEBUSS, 2003.

MBA, Kennesaw State University (Michael J. Coles College of Business) / ASEBUSS, 2003.

M. Jur., European Law and Economic Integration, University of A. Mickiewicz, Poznan, 2001.

#### Languages

English, Polish, Dutch, German, Romanian, Russian.

#### Associações profissionais

Association for International Arbitration, Dutch Association for Securities Law, European Accounting Association, European Finance Association, Association of Corporate Counsel (2009-2011), International Bar Association, American Bar Association Polish Accountants Association (2006-2008).



#### Theisen Law | Luxembourg Legal Desk

Bernardino, Resende E Associados from 2008 to the present.

Theisen Law is a fully independent law firm based in Luxembourg, a major European and international finance centre.

For the last thirty years, Theisen Law has been proving legal services of the utmost quality to a wide and diversified base of Luxembourg and overseas corporate customers, principally active in the financial, the industrial and the service sectors.

Cln order to be in a position to provide fully integrated legal services, with a worldwide dimension, Theisen Law relies both on its own team of legal experts specialized in various legal fields as well as its cooperation network with major international law firms all around the globe.

The team is composed of legal experts that all have their own legal speciality, which makes it possible for Theisen Law to address any request for legal services addressed to it in an integrated and consistent manner.

#### **Managing Partner**

Marc Theisen

#### **Practice Areas:**

- Banking and Finance Law
- Corporate Law, Mergers & Acquisitions
- Labor Law
- Family Law and Succession Law
- Intellectual Property Law
- Investment Funds
- Islamic Finance
- Litigation and Dispute Resolution
- Real Estate and Construction Law
- Sport Law

www.theisenlaw.lu

# Msoo Dio & Co. Law Firm

#### Msoo Dio & Co. Law Firm | Nigeria Legal Desk

BR's international experience has allowed us to deepen our solid relationships with prestigious law firms, where we have an exclusive partnership with the reputed Law Firm Msoo Dio & Co. Law Firm, located in Nigeria.

Msoo Dio & Co. Law Firm has extensive experience in the Nigerian market, allowing us to ensure legal services, business and investment, among other areas.

#### **Managing Partner**

Msoo Dio

#### Practice Areas:

- Banking and Finance
- Business Advisory
- Corporate Governance

Commercial law practice

Mergers and acquisitions

Legal advisory

Company Secretarial & Regulatory

- Compliance
- Energy and Natural Resources

Oil and Gas

Mining, and other sources of natural energy

- Infraestructure Law (PPP) and Project Finance
- Labour Law
- Litigation, Arbitration and Mediation
- Real Estate
- Tax
- Intellectual Property
- Transportation Aviation, Maritime and Shipping Law

http://www.msoodio.com



### Al-Ansari & Associates | Qatar Legal Desk

Al-Ansari & Associates, in Doha, Qatar, was founded by the Lawyer Mohammed Al-Ansari, whose vast experience, among the diversified training of its Lawyers, is recognized nationally and internationally.

The Law Firm brings together a strong team of professionals from different backgrounds and nationalities. Proudly, the Law Firm has Lawyers from 10 different nationalities, who speak 10 different languages.

Local and international experience, joined with the international experience of the companies and partner firms, enable clients to be advised locally and internationally across the Middle East and Europe.

#### Managing Partner

Mohammed Al-Ansari

#### **Practice Areas:**

- Finance and Banking
- Insurance
- Employment and Benefits
- Intellectual Property
- Energy and Natural Resources
- Real Estate
- Agency and Franchising
- Engineering and Construction
- Technology, Media and Telecommunications

http://www.alansarilaw.com



#### Alitus Law Firm | Ukraine Legal Desk

ALITUS Law Firm is an internationally recognized Law Firm which offers a full service of high quality legal counsel in several areas. The Law Firm has a high reputation regarding legal counsel in any matters that may arise, related to the startup and development of businesses in Ukraine and abroad.

Due to the solid credentials that the members of its team have, the Law Firm has benefited from a high reputation and recognition both in Ukraine and abroad over a relatively short period of time.

Its team combines unique local experience with the international legal experience of its members, referenced in the list of the top largest Law Firms in Ukraine and worldwide. The team is proud of the vast knowledge of Ukrainian, regulatory and business law, as well as its vast experience in representing the interests of clients in all dynamic markets.

#### **Managing Partner**

Arthur Kotenko

#### Practice Areas:

- Antitrust, Competition and Trade
- Banking and Finance
- Capital Markets
- Corporate / M & A
- Employment and Benefits
- Intellectual Property and Technology
- Litigation and Arbitration
- Real Estate and Construction
- Tax

www.alitus-lf.com



### DNAS Lawyers ("DNAS") | Vietnam Legal Desk

DNAS Lawyers ("DNAS") was founded by a group of dynamic lawyers and financial advisers with expertise and professional experience in providing legal, investment and corporate finance advisory services. DNAS has its head office in Hanoi and maintains strong connections with other law firms, consulting companies and associates throughout Vietnam and overseas.

The combination of international experience and local expertise, due to our previous assignment, gives us an intensive capacity in providing thorough advice and solution to our clients.

The founding partners of DNAS - literally meaning "Dai Nam & Associates" or "Great Viet Nam & Associates" - have their aims of creating a great dynasty of young Vietnamese lawyers who are not only strong in legal expertise, dynamic in business communities, positive in thinking but above all responsible in every advice.

#### **Managing Partner**

Nguyen Minh Duc

#### Practice Areas:

- Foreign Investment
- Corporate & Commerce
- M & A Corporate Restructuring
- Banking, Insurance, Securities
- Debt Recovery Service
- Real Estate
- Construction
- Customs Classification Services
- Tax
- Employment
- Intellectual Property
- Dispute Resolution
- Environmental Consultancy

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## BR ALLIANCE

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